Industry **Participation Policy**



ARTC is committed to creating sustainable economic development and employment opportunities for Australian industry by maximising their opportunities to participate in the delivery and operation of Inland Rail.

We recognise that involving Australian manufacturers, suppliers, and service providers in the delivery of Inland Rail provides economic benefits to all parties and is crucial to the long-term development of a strategic manufacturing and service capability that underpins strong and diversified state-based economies.

ARTC is accountable for, and will work with, its supply chain (including contractors, subcontractors and suppliers) to implement this Industry Participation Policy.

Objectives

ARTC and its supply chain will, amongst other obligations:

- maximise opportunities for local and Indigenous businesses and social enterprises to participate in the delivery of Inland Rail
- endeavour to maximise sustainable employment opportunities
- adhere to ARTC's obligations under the Australian Jobs Act, Modern Slavery Act, Commonwealth Procurement Rules and Indigenous Procurement Policy, and applicable state-based policies
- deliver procurement strategies that are responsive and adaptive to the local and regional context, and
- implement the objectives and commitments outlined in this policy and pursue continuous improvement to achieve measurable change.

Our Actions

To implement this policy, ARTC and its supply chain will:

- provide full, fair and reasonable opportunity for capable and competitive Australian entities to bid for the supply of goods or services on Inland Rail
- implement the Inland Rail Sustainable Procurement Policy which has been developed to support this Industry Participation Policy
- implement project-specific Industry Participation Plans that meet ARTC and external stakeholder expectations
- use Australia and New Zealand standards and codes 'or equivalent' in specifications, tenders and the letting of contracts, wherever practicable
- communicate information about Inland Rail including opportunities to supply goods or services via the Inland Rail, TenderLink and ICN Gateway websites
- develop and implement engagement and communications strategies that ensure Australian entities are informed at the earliest opportunity of upcoming supply opportunities and related information
- have a broad understanding of the capability and capacity of Australian entities generally to supply goods or services before requesting bids

- consult with vendor identification agencies, industry associations and professional bodies to help identify capable and competitive Australian entities
- deliver market and supplier briefings, conferences, and workshops to create awareness of, and provide information about, opportunities to supply to Inland Rail
- support supplier capability development by promoting programs and initiatives provided by government agencies, industry associations and professional bodies
- encourage and facilitate development of Australian entities by recommending that existing and prospective suppliers undertake training and/or accreditation to improve their capability and competitiveness
- work with government, industry bodies and communities to improve the capability and competitiveness of Australian entities
- assist develop the alliances necessary to ensure that capable Australian entities are able to access global opportunities and integrate into global supply chains
- communicate outcomes of procurement processes and provide feedback to successful/unsuccessful proponents.

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